



Stacy Williams <swilliams@elizabethcitync.gov>

Fwd: Equipment Lease

1 message

Nathaniel Simpson <nsimpson@elizabethcitync.gov>
To: Stacy Williams <swilliams@elizabethcitync.gov>

Thu, Feb 6, 2025 at 11:29 AM

Sent from my iPhone

Begin forwarded message:

From: Dave Melton <Dave.Melton@smithturf.com>
Date: February 6, 2025 at 10:36:17 AM EST
To: Nathaniel Simpson <nsimpson@elizabethcitync.gov>
Subject: RE: Equipment Lease

Hello Nate,

Currently, we don't have a specific policy regarding cancellations. That being said, the sooner we know about it, the easier it is to manage the inventory.

We currently have a target date of August 1, 2025 for delivery. As we have discussed, it could be a little later but I feel confident that it won't be much past that date. I would respectfully ask that if the order is going to be cancelled, we are notified by May 1st.

As far as our future relationship goes, I think it's hard to say. We have exposed ourselves somewhat by ordering the equipment without a PO. We have also agreed to lock in the pricing even though it's possible we could see an increase. Finally, we have agreed to hold the order until it can be delivered complete, all at one time. I had to lobby the management and owners of the company to make these accommodations. They agreed because we want the business and market conditions were favorable at the time. While I don't expect that a cancellation would cause any hard feelings, I'm not sure that we would be able to make the same arrangements again in the future.

With all the changes happening, I have to admit that I am somewhat nervous about the outcome. I know that the equipment is needed and I'm hopeful that the current decision makers agree and decide to move forward according to plan.

Please let me know of any questions. I look forward to helping however I can.

Thanks very much,

Dave Melton

From: Nathaniel Simpson <nsimpson@elizabethcitync.gov>
Sent: Monday, February 3, 2025 12:45 PM
To: Dave Melton <Dave.Melton@smithturf.com>
Subject: Equipment Lease

Good Afternoon Dave,

A couple of questions about the lease. The present City Council was not made aware of this equipment lease by the past City Manager or past Parks and Recreation director in which have both since been terminated. They both approved the lease. Our Interim Director now and myself will be presenting this equipment lease to the City Council and Interim City Manager on February 24th.

The questions that I have pertaining to the lease is what is the latest that we can cancel this lease if Council doesn't approve and if we do cancel how will it affect our relationship with Toro in the future?

Hopefully everything will go smooth sailing and doesn't come to that. Also we did get the three Wright mowers approved and I will be reaching out to you when I receive the PO number for that.

As always Dave, thank you! Look forward to hearing from you soon.

--

Nathaniel Simpson

Athletic/Golf Course Supervisor

Elizabeth City/Pasquotank County

Parks and Recreation Department

nsimpson@elizabethcitync.gov