

SMITH TURF & IRRIGATION

EQUIPMENT QUOTATION

Quoted To:
Jeff Simpson
 City of Elizabeth City
 Parks & Recreation



Quoted From:
Richmond Office
 2201 Dabney Rd
 Richmond, VA 23230

Account Executive: Dave Melton
757-408-6861

Qty	Model	Description	MSRP	Sourcewell
4	31900	Groundsmaster 3200 2WD	\$98,460.00	\$76,798.80
4	31971	60" Rear Discharge Deck	\$22,872.00	\$17,840.16
4	31982	Air Ride Suspension Seat	\$6,440.00	\$5,023.20
4	117-0095	Seat Cover	\$243.96	\$190.29
			\$128,015.96	\$99,852.45
				Set-Up Fee
4	DT535-31900	TPP 60 Months 3500 Hours Drivetrain	\$3,673.65	\$3,994.10
Groundsmaster 3200 2WD Total				\$3,673.65
				\$107,520.20
1	30885	Groundsmaster 4500	\$114,670.00	\$89,442.60
1	131-6691	Seat Cover	\$62.20	\$48.52
			\$114,732.20	\$89,491.12
				Set-Up Fee
1	DT535-30885	TPP 60 Months 3500 Hours Drivetrain	\$4,278.34	\$3,579.64
Groundsmaster 4500 Total				\$4,278.34
				\$97,349.09
1	04860	Greensmaster Flex 1021	\$12,620.00	\$9,843.60
1	04864	14 Blade Cutting Unit	\$6,720.00	\$5,241.60
1	04027	Narrow Spaced Wiehle Roller	\$584.00	\$455.52
1	04123	Wheel Kit	\$335.00	\$261.30
			\$20,259.00	\$15,802.02
				Set-Up Fee
1	DT535-04860	TPP 60 Months 3500 Hours Drivetrain	\$470.85	\$632.08
Greensmaster Flex 1021 Total				\$470.85
				\$16,904.95

Qty	Model	Description	MSRP	Sourcewell
1	08839	Field Pro 6040	\$29,128.00	\$22,719.84
1	08854	MultiTool	\$10,863.00	\$8,473.14
1	08861	Box Blade Attachment Holder	\$1,114.00	\$868.92
1	08865	Laser Level Install Kit - Requires Inteq System	\$1,975.00	\$1,540.50
1	08862	Planer Blade Kit (Set Of 3)	\$783.00	\$610.74
1	08863	Field Edger	\$1,271.00	\$991.38
1	08756	QAS Drag Mat Carrier System	\$1,994.00	\$1,555.32
1	08757	Steel Drag Mat	\$439.00	\$342.42
1	08758	Coco Drag Mat	\$745.00	\$581.10
			<hr/>	
			\$48,312.00	\$37,683.36
				Set-Up Fee
				\$1,507.33
1	DT535-08839	TPP 60 Months 3500 Hours Drivetrain	\$1,086.79	\$1,086.79
			Field Pro 6040 Total	\$40,277.48
1	TFP6040-EG1M	Inteq EG1-M Laser Grading System	\$4,730.00	\$4,730.00
Includes Toro Field Pro Accessory Kit, Metal Control Box, Laser Receiver, and Manual 4' Mast				
1	DGLP-STANDARD	Inteq Dual Grade Laser Package	\$3,907.00	\$3,907.00
Includes TopCon Dual Grade Laser, TriPod, and Grade Rod				
Above Inteq accessories are not on contract but can be added to the Field Pro 6040 to complete the configuration.				
2	08745	Sand Pro 5040	\$59,618.00	\$46,502.04
2	08713	Flex Blade	\$3,284.00	\$2,561.52
2	08712	Front Lift Frame Assembly	\$6,036.00	\$4,708.08
2	08736	Profile Blade Toolbar	\$2,896.00	\$2,258.88
2	08735	Carbide Tine Toolbar	\$4,080.00	\$3,182.40
2	08838	Midmount Toolbar System	\$4,036.00	\$3,148.08
2	08761	QAS Nail Drag	\$4,068.00	\$3,173.04
2	08762	Flex Groomer Kit	\$2,924.00	\$2,280.72
2	08763	AutoMat Drag Mat	\$2,924.00	\$2,280.72
2	08781	Rear Remote Hydraulic Kit	\$6,276.00	\$4,895.28
2	112-1433	Variable Orifice Kit	\$303.64	\$236.84
2	131-6690	Seat Cover	\$117.98	\$92.02
			<hr/>	
			\$96,563.62	\$75,319.62
				Set-Up Fee
				\$3,012.78
2	DT535-08745	TPP 60 Months 3500 Hours Drivetrain	\$2,224.32	\$2,224.32
			Sand Pro 5040 Total	\$80,556.72
1	07384	Workman HDX - 2WD	\$41,356.00	\$32,257.68
1	07316	High Flow Hydraulics Kit	\$2,887.00	\$2,251.86
1	07408	Hand Throttle Kit	\$683.00	\$532.74
1	117-4831	2" Receiver Hitch Kit	\$231.77	\$180.78
2	131-6690	Seat Cover	\$117.98	\$92.02
			<hr/>	
			\$45,275.75	\$35,315.09
				Set-Up Fee
				\$1,412.60
1	DT535-07384	TPP 60 Months 3500 Hours Drivetrain	\$1,542.98	\$1,542.98
			Workman HDX - 2WD Total	\$38,270.67

Qty	Model	Description	MSRP	Sourcewell
2	07235	Workman MDX	\$34,168.00	\$26,651.04
2	07145	Brush Guard	\$998.00	\$778.44
2	07278	Receiver Hitch	\$522.00	\$407.16
4	131-6690	Seat Cover	\$235.96	\$184.05
			<hr/>	
			\$35,923.96	\$28,020.69
				Set-Up Fee
				\$1,120.83
2	DT535-07235	TPP 60 Months 3500 Hours Drivetrain	\$1,274.83	\$1,274.83
			Workman MDX Total	\$30,416.35
1	41394	Multi Pro 5800-G Sprayer	\$82,286.00	\$64,183.08
12	120-0705	Light Blue 1.00 gpm nozzle @ 40 PSI	\$233.16	\$181.86
12	120-0709	Brown 0.50 gpm nozzle @ 40 PSI	\$190.92	\$148.92
12	120-8570	Cap and Gasket for AI Turbo TwinJet	\$29.28	\$22.84
24	120-0699	Tip Strainer	\$85.44	\$66.64
2	131-6690	Seat Cover	\$117.98	\$92.02
1	41249	Foam Marker Kit	\$3,215.00	\$2,507.70
1	136-0458	Finish Kit, Foam Marker	\$2,406.00	\$1,876.68
1	41614	Tank Rinse Kit	\$4,819.00	\$3,758.82
1	41621	Pivoting Electric Hose Reel Kit	\$644.48	\$502.69
			<hr/>	
			\$94,027.26	\$73,341.26
				Set-Up Fee
				\$2,933.65
1	DT535-41394	TPP 60 Months 3500 Hours Drivetrain	\$3,070.08	\$3,070.08
			Multi Pro 5800 Total	\$79,344.99
1	44913	GreensPro 1260 Roller	\$21,987.00	\$17,149.86
1	44911	Smoothing Roller Scraper	\$255.00	\$198.90
			<hr/>	
			\$22,242.00	No Charge
				Set-Up Fee
			\$693.95	No Charge
1	DT535-44913	TPP 60 Months 3500 Hours Drivetrain	\$820.34	\$820.34
			Greens Pro 1260 Total	\$820.34

Note: Greens Pro 1260 is offered at no charge as part of the Sourcewell Smart Value program for a Toro equipment order over \$450,000.00. Normal Sourcewell price plus STI Set-Up Fee is \$18,042.71

Toro Commercial Equipment Total \$454,825.61

Set-Up Fees \$18,193.01

Toro Protection Plans (TPP) \$18,442.17

Inteq Laser Equipment \$8,637.00

Amount to Finance \$500,097.79

Monthly Payment for 60 Month FMV Lease - 600 Hour \$9,216.44

Above monthly payment is based on finance rate as of July 2024. Payment at time of delivery will be the lower of above payment and payment based on finance rate at time of delivery.

Payment guarantee is based on a single order for the exact list of products/services quoted above.

Above equipment will be financed with a single transaction if delivered before June 30, 2026.

Payments will commence the month after delivery.



Jeffery Simpson <jdsimpson@elizabethcitync.gov>

P&R Equipment lease quote

13 messages

RaShirley Santiago <rsantiago@elizabethcitync.gov>

Thu, Jul 18, 2024 at 12:48 PM

To: Montré Freeman <mfreeman@elizabethcitync.gov>, Jeffery Simpson <jdsimpson@elizabethcitync.gov>, Sean Clark <sclark@elizabethcitync.gov>

Good afternoon,

I have attached the copy of the lease agreement for the grounds maintenance equipment.

Please let me know if you have any questions or concerns.

Thank you,

RaShirley Santiago

Business Service Manager, ECPC Parks and Recreation

200 E Ward St

Elizabeth City, NC 27909

Cell: (252)310-0727

 **Smith Turf quote.pdf**
1632K**Jeffery Simpson** <jdsimpson@elizabethcitync.gov>

Thu, Jul 18, 2024 at 1:34 PM

To: RaShirley Santiago <rsantiago@elizabethcitync.gov>

Cc: Montré Freeman <mfreeman@elizabethcitync.gov>, Sean Clark <sclark@elizabethcitync.gov>

I just wanted to add that this quote locks our pricing in until August of 2025. It also provides us with a no charge piece of equipment due to the state contract agreement through the Source Well contract. Our terms are also locked in to the extent they can go no higher. They can go lower based on interest rates at time of delivery but not any higher if the rates go up. The equipment is 12-16 months out once we sign the quote to place the order. The order can be terminated anytime up until actual delivery.

Jeff Simpson

Golf Course/Athletic Complex Superintendent

Elizabeth City Pasquotank County Parks & Rec.

110 Capital Trace

Elizabeth City, NC 27909

Phone: (252) 335-2897

jdsimpson@elizabethcitync.gov

[Quoted text hidden]

Montré Freeman <mfreeman@elizabethcitync.gov>
To: RaShirley Santiago <rsantiago@elizabethcitync.gov>
Cc: Jeffery Simpson <jdsimpson@elizabethcitync.gov>, Sean Clark <sclark@elizabethcitync.gov>

Fri, Jul 19, 2024 at 6:07 AM

Good morning is this for grounds maintenance at Newland Park or for the rest of our grounds?

Montre' D. Freeman
City Manager
City of Elizabeth City, NC
306 East Colonial Avenue
Elizabeth City, NC 27909
Office (252) 621-7321
Cell (252) 340-9068
Fax (252) 335-2503

On Thu, Jul 18, 2024 at 12:49 PM RaShirley Santiago <rsantiago@elizabethcitync.gov> wrote:
[Quoted text hidden]

Jeffery Simpson <jdsimpson@elizabethcitync.gov>
To: Montré Freeman <mfreeman@elizabethcitync.gov>
Cc: RaShirley Santiago <rsantiago@elizabethcitync.gov>, Sean Clark <sclark@elizabethcitync.gov>

Fri, Jul 19, 2024 at 7:16 AM

This is for the entire department.
[Quoted text hidden]

Montré Freeman <mfreeman@elizabethcitync.gov>
To: Jeffery Simpson <jdsimpson@elizabethcitync.gov>
Cc: RaShirley Santiago <rsantiago@elizabethcitync.gov>, Sean Clark <sclark@elizabethcitync.gov>

Fri, Jul 19, 2024 at 1:50 PM

Thank you for the clarification.
[Quoted text hidden]
--
[Quoted text hidden]

Sean Clark <sclark@elizabethcitync.gov>
To: Montré Freeman <mfreeman@elizabethcitync.gov>
Cc: Jeffery Simpson <jdsimpson@elizabethcitync.gov>, RaShirley Santiago <rsantiago@elizabethcitync.gov>

Wed, Jul 24, 2024 at 10:21 AM

Good afternoon CM Freeman,
P&R needs approval to sign off on the lease and get the order moving forward and we have the option to cancel the order in early 2025 if there is a funding issue. The order will not be available until late summer/ early fall of 2025. Please provide approval and P&R can sign the lease agreement or you can sign the agreement and we can get it back to them. Please let me know how you would like to proceed.
Thanks,

Sean Clark, MPA, CPRP
Parks & Recreation Director
Elizabeth City Pasquotank County

[Quoted text hidden]

Montré Freeman <mfreeman@elizabethcitync.gov>
To: Sean Clark <sclark@elizabethcitync.gov>
Cc: Jeffery Simpson <jdsimpson@elizabethcitync.gov>, RaShirley Santiago <rsantiago@elizabethcitync.gov>

Wed, Jul 24, 2024 at 11:03 AM

So the monthly amount is 9,216 for 60 months correct? Are there any other fees associated with this lease?

[Quoted text hidden]

Jeffery Simpson <jdsimpson@elizabethcitync.gov>

Wed, Jul 24, 2024 at 1:05 PM

To: Montré Freeman <mfreeman@elizabethcitync.gov>

Cc: Sean Clark <sclark@elizabethcitync.gov>, RaShirley Santiago <rsantiago@elizabethcitync.gov>

According to the quote and speaking with the rep that is the payment based on interest rates as of today, however that is max payment and interest rate we could have. The rate and equipment cost are locked in for us until August of 2025. If the interest rates come down we will get the lowest rate and lower subsequent payment at the time of delivery. This is just a copy of the quote for the lease. It is not the actual lease agreement. This quote just allows us to get the equipment ordered so we can get in the production line. Currently the equipment is running 12-18 months out after signing. We can cancel the order anytime before delivery if something arises. We just need to sign the quote to get the process started. The actual lease paperwork will not come until the dealership receives all of the equipment. That would be when we get the actual lease.

Jeff Simpson

Golf Course/Athletic Complex Superintendent

Elizabeth City Pasquotank County Parks & Rec.

110 Capital Trace

Elizabeth City, NC 27909

Phone: (252) 335-2897

jdsimpson@elizabethcitync.gov

[Quoted text hidden]

Montré Freeman <mfreeman@elizabethcitync.gov>

Wed, Jul 24, 2024 at 2:28 PM

To: Jeffery Simpson <jdsimpson@elizabethcitync.gov>

Cc: Sean Clark <sclark@elizabethcitync.gov>, RaShirley Santiago <rsantiago@elizabethcitync.gov>

Ok thank you. I just need to know the most that it will cost so that the pre audit amount is in the budget to pay for me.

[Quoted text hidden]

Jeffery Simpson <jdsimpson@elizabethcitync.gov>

Wed, Jul 24, 2024 at 4:08 PM

To: Montré Freeman <mfreeman@elizabethcitync.gov>

That is the max it can cost. That also includes warranty coverage for the entire lease term.

[Quoted text hidden]

[Quoted text hidden]

Montré Freeman <mfreeman@elizabethcitync.gov>

Wed, Jul 24, 2024 at 4:36 PM

To: Jeffery Simpson <jdsimpson@elizabethcitync.gov>

Ok, thanks for the clarification. I approve

[Quoted text hidden]

Jeffery Simpson <jdsimpson@elizabethcitync.gov>

Wed, Jul 24, 2024 at 5:27 PM

To: Sean Clark <sclark@elizabethcitync.gov>

I am forwarding this to you since Mr. Freeman only sent it to me. Do you want me to sign the quote and email it back or do you prefer to sign it. Just let me know and I will take care of it tomorrow. Thanks

[Quoted text hidden]

[Quoted text hidden]

Jeffery Simpson <jdsimpson@elizabethcitync.gov>
To: Montré Freeman <mfreeman@elizabethcitync.gov>

Wed, Jul 24, 2024 at 5:27 PM

Thank you for you help.

[Quoted text hidden]

[Quoted text hidden]

